# $\star$ Texas Capital Bancshares, Inc. <br> <br> Q1-2024 Earnings 

 <br> <br> Q1-2024 Earnings}

April 18, 2024

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Financial
Priorities
Described
9/1/2021

Investment // Re-aligning the expense base to directly support the business and investing aggressively to take advantage of market opportunities that we are uniquely positioned to serve

Revenue Growth „/ Growing topline revenue as a result of expanded banking capabilities for best-in-class clients in our Texas and national markets

Building Tangible Book Value ॥ Reinvesting organically generated capital to improve client relevance and create a more valuable franchise

## Flagship

Results

Proactive, disciplined engagement with the best clients in our markets to provide the talent, products, and offerings they need through their entire life-cycles

Structurally higher, more sustainable earnings driving greater performance and lower annual variability

Commitment to financial resilience allowing us to serve clients, access markets, and support communities through all cycles

Consistent communication, enhanced accountability, and a bias for action ensure execution and delivery

Higher quality earnings and a lower cost of capital drive a significant expansion in incremental shareholder returns

2021 Strategic Performance Drivers

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Financial Performance „ Income Statement

| Financial Highlights (\$mm) |  | Adjusted (Non-GAAP4) |  |  | Adjusted (Non-GAAP4) |  | Adjusted (Non-GAAP4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2023 | Q1 2023 | Q4 2023 | Q4 2023 | Q1 2024 | Q1 2024 |
| Net Interest Income | \$914.1 | \$914.1 | \$235.3 | \$214.7 | \$214.7 | \$215.0 | \$215.0 |
| Non-Interest Revenue | 161.4 | 161.4 | 37.4 | 31.1 | 31.1 | 41.3 | 41.3 |
| Total Revenue | 1,075.5 | 1,075.5 | 272.7 | 245.9 | 245.9 | 256.3 | 256.3 |
| Non-Interest Expense | 756.9 | 737.1 | 194.0 | 201.4 | 181.5 | 202.4 | 192.4 |
| PPNR ${ }^{5}$ | 318.6 | 338.5 | 78.7 | 44.5 | 64.4 | 53.9 | 64.0 |
| Provision for Credit Losses | 72.0 | 72.0 | 28.0 | 19.0 | 19.0 | 19.0 | 19.0 |
| Income Tax Expense | 57.5 | 62.1 | 12.1 | 5.3 | 9.9 | 8.8 | 11.1 |
| Net Income | 189.1 | 204.4 | 38.7 | 20.2 | 35.4 | 26.1 | 33.9 |
| Preferred Stock Dividends | 17.3 | 17.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 |
| Net Income to Common | 171.9 | 187.1 | 34.3 | 15.8 | 31.1 | 21.8 | 29.6 |
| Performance Metrics |  |  |  |  |  |  |  |
| Return on Average Assets | 0.64\% | 0.69\% | 0.53\% | 0.27\% | 0.47\% | 0.36\% | 0.47\% |
| PPNR ${ }^{5}$ / Average Assets | 1.08\% | 1.15\% | 1.09\% | 0.59\% | 0.86\% | 0.74\% | 0.88\% |
| Efficiency Ratio ${ }^{6}$ | 70.4\% | 68.5\% | 71.1\% | 81.9\% | 73.8\% | 79.0\% | 75.1\% |
| Return on Average Common Equity | 6.2\% | 6.7\% | 5.1\% | 2.2\% | 4.4\% | 3.0\% | 4.1\% |
| Earnings Per Share | \$3.54 | \$3.85 | \$0.70 | \$0.33 | \$0.65 | \$0.46 | \$0.62 |


| Non-GAAP4 Adjustments (\$mm) | $\mathbf{2 0 2 3}$ |
| :--- | :---: |
| Non-Interest Expense | 756.9 |
| FDIC Special Assessment | 19.9 |
| Non-Interest Expense, Adjusted | 737.1 |


| Non-GAAP4 Adjustments (\$mm) | Q4 2023 | Q1 2024 |
| :--- | :---: | :---: |
| Non-Interest Expense | 201.4 | 202.4 |
| FDIC Special Assessment | 19.9 | 3.0 |
| Restructuring Expenses | 0.0 | 2.0 |
| Legal Settlement | 0.0 | 5.0 |
| Non-Interest Expense, Adjusted | 181.5 | 192.4 |

Texas Capital Bancshares, Inc.

Financial Performance "Quarterly Balance Sheet Highlights

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Balance Sheet Highlights (\$mm) <br> Ending Balances |  |  |  |  |  |
|  | Q1 2023 | Q4 2023 | Q1 2024 | QoQ |  |
| Assets |  |  |  |  |  |
| Cash and Equivalents | 3,650 | 3,243 | 3,316 | $2 \%$ |  |
| Total Securities | 4,346 | 4,143 | 4,414 | $7 \%$ |  |
| Commercial Loans | 10,586 | 10,411 | 10,383 | $0 \%$ |  |
| Mortgage Finance Loans | 4,061 | 3,978 | 4,153 | $4 \%$ |  |
| CRE Loans | 4,951 | 5,501 | 5,822 | $6 \%$ |  |
| Consumer Loans | 546 | 531 | 550 | $4 \%$ |  |
| Gross LHI | 20,142 | 20,421 | 20,909 | $2 \%$ |  |
| Allowance for Credit Losses on Loans | $(261)$ | $(250)$ | $(264)$ | $6 \%$ |  |
| Total Assets | $\mathbf{2 8 , 5 9 7}$ | $\mathbf{2 8 , 3 5 6}$ | $\mathbf{2 9 , 1 8 1}$ | $\mathbf{3 \%}$ |  |


|  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2023 | Q4 2023 | Q1 2024 | QoQ |  |  |  |  |  |  |  |


| Liabilities |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Non-Interest Bearing Deposits | 9,501 | 7,328 | 8,478 | $16 \%$ |
| Interest Bearing Deposits | 12,679 | 15,044 | 15,476 | $3 \%$ |
| Total Deposits | 22,180 | 22,372 | 23,954 | $\mathbf{7 \%}$ |
| FHLB Borrowings | 2,100 | 1,500 | 750 | $(50 \%)$ |
| Total Liabilities | $\mathbf{2 5 , 5 1 7}$ | $\mathbf{2 5 , 1 5 7}$ | $\mathbf{2 6 , 0 1 0}$ | $\mathbf{3 \%}$ |
| Equity |  |  |  |  |
| Common Equity, Excl AOCI | 3,155 | 3,261 | $\mathbf{3 , 2 5 1}$ | $\mathbf{0 \%}$ |
| AOCI | $\mathbf{3 7 5 )}$ | $\mathbf{( 3 6 2 )}$ | $\mathbf{( 3 8 0 )}$ | $\mathbf{5 \%}$ |
| Total Shareholder's Equity | $\mathbf{3 , 0 8 0}$ | $\mathbf{3 , 1 9 9}$ | $\mathbf{3 , 1 7 1}$ | $\mathbf{( 1 \% )}$ |
| Common Shares Outstanding | $\mathbf{4 7 , 8 5 1 , 8 6 2}$ | $\mathbf{4 7 , 2 3 7 , 9 1 2}$ | $\mathbf{4 6 , 9 8 6 , 2 7 5}$ | $\mathbf{( 1 \% )}$ |


| Performance Metrics |  |  |  |
| :--- | ---: | ---: | ---: |
| Cash \& Securities \% of Assets | $28 \%$ | $26 \%$ | $26 \%$ |
| Commercial Loans \% of Gross LHI | $53 \%$ | $51 \%$ | $50 \%$ |
| Total Allowance for Credit Losses (\$mm) | $(283)$ | $(296)$ | $(305)$ |
| Total ACL / Total LHI | $1.41 \%$ | $1.46 \%$ | $1.46 \%$ |


|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Total LHI \% of Deposits | $91 \%$ | $91 \%$ | $87 \%$ |
| Non-Interest Bearing \% of Deposits | $43 \%$ | $33 \%$ | $35 \%$ |
| Book Value Per Share | $\$ 58.10$ | $\$ 61.37$ | $\$ 61.10$ |
| Tangible Book Value Per Share ${ }^{7}$ | $\$ 58.06$ | $\$ 61.34$ | $\$ 61.06$ |

Texas Capital Bancshares, Inc.

| Mortgage Finance Loans (\$bn)


- Commercial loans decreased $\$ 28 \mathrm{~mm}$ QoQ
- Average commercial loans increased \$225mm or 2\% QoQ
- Impact of multi-year capital recycling on loan balances should begin to lessen in '24
- Commercial real estate loans increased $\$ 322 \mathrm{~mm}$ QoQ as slower prepayment speeds are driving increased loan balances
- Multi-family comprises $\$ 2.4$ bn or $41 \%$ of CRE loans
- Over 55\% located in Texas and total portfolio avg. LTV of 52\%
- Office is $\$ 460 \mathrm{~mm}$ or $8 \%$ of CRE Loans
- $58 \%$ avg. LTV, $92 \%$ recourse and 72\% Class A
- Mortgage Finance loan balances driven by anticipated Q1 seasonality resulted in a $\$ 429 \mathrm{~mm}$, or $11 \%$, QoQ decrease on an average basis, compared to a $23 \%$ decline in the comparable quarter last year
- Period end balances increased $\$ 175 \mathrm{~mm}$ or $4 \%$ as the industry enters a seasonally stronger mortgage origination period

Texas Capital Bancshares, Inc.

Deposit and Funding Composition


|  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q4 2023 | Q1 2024 | \$ | \% |
| Brokered Deposits | \$917 | \$602 | (\$315) | (34\%) |
| Insured Sweep Deposits | 1,256 | 1,122 | (134) | (11\%) |
| Other Interest Bearing | 12,871 | 13,752 | 881 | 7\% |
| Total Interest Bearing | 15,044 | 15,476 | 432 | 3\% |
| $\mathrm{MF}^{8}$ Non-Interest Bearing | 3,989 | 5,138 | 1,149 | 29\% |
| Non-Interest Bearing, excl MF ${ }^{8}$ | 3,339 | 3,340 | 1 | 0\% |
| Non-interest Bearing | 7,328 | 8,478 | 1,150 | 16\% |
| Total Deposits | \$22,372 | \$23,954 | \$1,582 | 7\% |

| Funding Costs


- Total deposit balances increased \$1.6bn or 7\% QoQ
- Excluding Mortgage Finance and brokered deposits, QoQ growth of $\$ 749 \mathrm{~mm}$ or $4 \%$ resulting from sustained focus on growing client relationships
- Average mortgage finance non-interest bearing deposits declined to $\$ 5.2 \mathrm{bn}$ and were $148 \%$ of average mortgage finance loans in Q1 compared to $142 \%$ in Q4
- End of period balances increased $\$ 1.1$ bn QoQ as Q4 balances are the seasonal low point for escrow deposits associated with property tax payments; these balances will predictably rebuild over the course of the year
- A significant portion of mortgage finance non-interest bearing deposits are compensated through relationship pricing which results in application of an interest credit to either the client's mortgage finance or commercial loan yield

Texas Capital Bancshares, Inc.

## Standard Model Assumptions ${ }^{9}$

 100bp \& 200bp Parallel Shocks- Loan Balances: Static
- Deposit Balances: Static
- Loan Spreads: Current Levels
- Up Scenario Int. Bearing Deposit Beta: ~80\%
- Down Scenario Int. Bearing Deposit Beta: ~60\%
- Investment Portfolio: Ratio held constant


## Hedging Profile (\$bn)


| Net Interest Income Sensitivity - Static Balance Sheet (\$mm)


## Earning Assets Profile (Average)

|  | Q4 2023 |  | Q1 2024 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance (\$mm) | Yield | Balance (\$mm) | Yield |
| Interest Bearing Cash and Equivalents | \$4,637 | 5.42\% | \$4,052 | 5.40\% |
| Securities | 4,079 | 2.48\% | 4,299 | 2.77\% |
| Loans Held for Sale | 29 | 9.17\% | 51 | 9.31\% |
| LHI excl Mortgage Finance LHI ${ }^{11}$ | 16,164 | 7.14\% | 16,522 | 7.26\% |
| Mortgage Finance LHI ${ }^{11}$ | 3,946 | 3.39\% | 3,518 | 3.60\% |
| ACL on Loans | (244) | -- | (250) | -- |
| Earning Assets | \$28,612 | 5.69\% | \$28,192 | 5.88\% |

- \$1.1bn of loans, or 7\% of LHI excluding Mortgage Finance LHI are fixed
- $11 \%$ maturing in the next 12 months
- Duration of the securities portfolio is $\sim 4$ years with Q1 cash flows of $\$ 334 \mathrm{~mm}$ inclusive of $\$ 250 \mathrm{~mm}$ in maturities
- Q1 purchases of $\$ 597$ million with an average coupon of $\sim 6 \%$
- 100bps decline in rates could improve AOCl by $\sim \$ 130 \mathrm{~mm}$


## Impacts of Mortgage Finance

- Mortgage Finance represents $18 \%$ of the average total LHI portfolio with the majority tied to 1 -month SOFR which declined 2bps in Q1
- Given the current rate outlook, the Mortgage Finance self funding ratio is expected to stay elevated throughout the year, pressuring yields
- Bank's overall net interest income sensitivity (per the chart above) is inclusive of Mortgage Finance NII impact on a flat balance sheet and does not account for changes in warehouse volumes in either a lower or higher rate environment


## Q1-2024 Earnings Overview



Texas Capital Bancshares, Inc.

Asset Quality Trends

## | Allowance for Credit Loss Reserve Ratios


-Total ACL / LHI
■ Total ACL, ex MF ${ }^{8}$ / LHI ex MF ${ }^{8}$


■Q1 2023 ■Q4 2023
■ Q1 2024
| Special Mention Composition (\$mm)

| Asset Quality Ratios

| Substandard Composition (\$mm)


- ACL on Loans increased \$14mm QoQ to $\$ 264$ million
- Total ACL, excl. MF ${ }^{8}$ increased to $\$ 299$ million in Q1 from \$292mm in Q4
- Total ACL, excl. MF ${ }^{8}$ to LHI, excl. MF ${ }^{8}$ in the top 5 percent among Peers ${ }^{12}$ Total ACL to LHI
- $\$ 10.8 \mathrm{~mm}$ of net charge-offs or $0.22 \%$ of average LHI
- Net downward grade migrations to special mention in Q1 predominantly related to commercial real estate, as expected
- Portfolio is well structured and supported by strong sponsors
- Substandard loans increased \$28mm or 11\% QoQ to $\$ 275 \mathrm{~mm}$, nearly flat YoY
- Nonperforming loans HFI increased $\$ 11.5 \mathrm{~mm}$ QoQ to $\$ 92.8 \mathrm{~mm}$
- Nonperforming loans HFI are 0.32\% of total assets or $0.45 \%$ of LHI
- Total criticized loans increased $\$ 121.3 \mathrm{~mm}$ QoQ to \$859.5mm

Texas Capital Bancshares, Inc.

Capital Position and Trends


- Regulatory capital ratios remain exceptionally strong
- Total capital ratio of 16.64\%, in the top decile of the peer group ${ }^{12}$, and CET1 ratio of $12.38 \%$ in Q1 2024
- Tangible common equity / tangible assets ${ }^{13}$ ended the quarter at $9.83 \%$, an important characteristic of our financially resilient business model and a key metric as we manage the balance sheet throughcycle
- Tangible common equity / tangible assets ${ }^{13}$ in top quintile of peer group ${ }^{12}$
- Tangible book value per share ${ }^{7}$ was essentially flat as net income available to common of $\$ 21.8 \mathrm{~mm}$ and share repurchase activity was offset by an \$18mm decrease in AOCI
- During Q1, repurchased 529 thousand shares, $1.12 \%$ of year end 2023 shares outstanding, for $\$ 31.5 \mathrm{~mm}$, at a weighted average price of $\$ 59.27$ per share

Texas Capital Bancshares, Inc.

Full Year 2024 Guidance

|  | FY 2023 <br> Adjusted (Non-GAAP4) | Full Year 2024 <br> Guidance |
| :--- | :---: | :---: |
| Total Revenue | $\$ 1,075.5$ | Mid single-digit \% growth |
| Non-Interest Expense, Adjusted ${ }^{4}$ | $\$ 737.1$ | Low single-digit \% growth |
| Quarterly Operating Leverage <br> (YoY Growth in Quarterly PPNR |  |  |
| Average Cashusted ${ }^{4}$ ) <br> (\% of Average Total Assets) | -- | 2 H 2024 |
| CET1 Target | $30 \%$ | $>20 \%$ |

## Guidance Commentary

Forward curve ${ }^{14}$ assumes a 2024 average rate of $5.3 \%$ and an exit rate of 5.0\%

## Appendix ॥ Footnotes


 2024 respectively
2. Non-GAAP Reconciliation // Adjusted Non-interest Income and Total Revenue

| Net Interest Income | As Reported | Adjusted $^{1}$ |
| :--- | :---: | :---: |
| Non-Interest Income | 851.3 | 821.1 |
| Total Revenue | 203.0 | 103.7 |
| Non-Interest Income \% of Total Revenue | $1,054.3$ | 924.8 |
| N | $19.3 \%$ | $11.2 \%$ |


| 2021 (\$mm) |  | 2022 (\$mm) |  |
| :---: | :---: | :---: | :---: |
| As Reported | Adjusted ${ }^{1}$ | As Reported | Adjusted ${ }^{2}$ |
| 768.8 | 767.6 | 875.8 | 875.8 |
| 138.2 | 119.5 | 349.5 | 101.0 |
| 907.0 | 887.1 | 1,225.3 | 976.8 |
| 15.2\% | 13.4\% | 28.5\% | 10.3\% |

1) Adjusted to remove revenue contribution of exited Correspondent Lending Line of Business
2) Adjusted to remove non-recurring gain on sale of Insurance Premium Finance Loan Portfolio
3. See slide: Non-GAAP Reconciliation // Return on Average Tangible Common Equity (ROATCE)
4. See slide: Non-GAAP Reconciliation // Adjusted Earnings \& Ratios
5. Net interest income and non-interest income, less non-interest expense
6. Non-interest expense divided by the sum of net interest income and non-interest income
7. Stockholders' equity excluding preferred stock, less goodwill and intangibles, divided by shares outstanding at period end
8. "MF" used as abbreviation for Mortgage Finance
9. Model assumptions are only for Q1 2024; See prior TCBI Earnings Materials for prior model assumptions
10. Baseline scenarios hold constant balances, market rates, and assumptions as of period end reporting
 reclassified from mortgage finance LHI to LHI, excluding mortgage finance and related yields have been adjusted accordingly
11. Major exchange traded US peer banks with $\$ 20-100$ billion in total assets, excluding PR headquartered banks and merger targets; Source: S\&P Capital IQ Pro; Data as of Q4 2023
12. Stockholders' equity excluding preferred stock, less goodwill and intangibles, divided by total assets, less goodwill and intangibles
13. Forward curve as of April 1, 2024

## Non-GAAP Reconciliation // Return on Average Tangible Common Equity (ROATCE)

ROATCE is a non-GAAP financial measure. ROATCE represents the measure of net income available to common shareholders as a percentage of average tangible common equity. ROATCE is used by management in assessing financial performance and use of equity. A reconcilement of ROATCE to the most directly comparable U.S. GAAP measure, ROACE, for all periods is presented below.

|  | 2020 (\$mm) |  | 2021 (\$mm) |  | 2022 (\$mm) |  | 2023 (\$mm) |  | 2024 YTD (\$mm) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported | Adjusted | As Reported | Adjusted | As Reported | Adjusted | As Reported | Adjusted | As Reported | Adjusted |
| Net Income to Common | \$56.5 | \$112.6 | \$235.2 | \$244.5 | \$315.2 | \$159.5 | \$171.9 | \$187.1 | \$21.8 | \$29.6 |
| Average Common Equity | \$2,686.7 | \$2,686.7 | \$2,815.7 | \$2,815.7 | \$2,783.3 | \$2,783.3 | \$2,795.0 | \$2,795.0 | \$2,896.3 | \$2,896.3 |
| Less: Average Goodwill \& Intangibles | 17.9 | 17.9 | 17.4 | 17.4 | 14.5 | 14.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| Average Tangible Common Equity | \$2,668.8 | \$2,668.8 | \$2,798.3 | \$2,798.3 | \$2,768.8 | \$2,768.8 | \$2,793.5 | \$2,793.5 | \$2,894.8 | \$2,894.8 |
| ROACE | 2.1\% | 4.2\% | 8.4\% | 8.7\% | 11.3\% | 5.7\% | 6.2\% | 6.7\% | 3.0\% | 4.1\% |
| ROATCE | 2.1\% | 4.2\% | 8.4\% | 8.7\% | 11.4\% | 5.8\% | 6.2\% | 6.7\% | 3.0\% | 4.1\% |

$\star$ Texas Capital Bancshares, Inc.

Non-GAAP Reconciliation „/ Adjusted Earnings \& Ratios

Adjusted line items are non-GAAP financial measures that management believes aids in the discussion of results. A reconcilement of these adjusted tems to the most directly comparable U.S. GAAP measures for all periods is presented below. Periods not presented below did not have adjustments

| (\$mm, Except per Share) | Q4 2023 | Q1 2024 | FY 2020 | FY 2021 | FY 2022 | FY 2023 | YTD 2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$214.7 | \$215.0 | \$851.3 | \$768.8 | \$875.8 | \$914.1 | \$215.0 |
| Non-Interest Revenue | 31.1 | 41.3 | 203.0 | 138.3 | 349.5 | 161.4 | 41.3 |
| Adjustments for Non Recurring Items: Gain on Sale of Insur. Prem. Finance | - | - | - | - | (248.5) | - | - |
| Non-Interest Revenue, Adjusted | 31.1 | 41.3 | 203.0 | 138.3 | 101.0 | 161.4 | 41.3 |
| Non-Interest Expense | 201.4 | 202.4 | 704.4 | 599.0 | 727.5 | 756.9 | 202.4 |
| Adjustments: |  |  |  |  |  |  |  |
| Software Write-offs | - | - | (36.0) | (12.0) | - | - | - |
| Transaction Costs | - | - | (17.8) | - | (29.6) | - | - |
| Restructuring Expense | - | (2.0) | (18.0) | - | (9.8) | - | (2.0) |
| Legal Settlement | - | (5.0) | - | - | - | - | (5.0) |
| Charitable Contribution | - | - | - | - | (8.0) | - | - |
| FDIC Special Assessment | (19.9) | (3.0) | - | - | - | (19.9) | (3.0) |
| Non-Interest Expense, Adjusted | 181.5 | 192.4 | 632.6 | 587.0 | 680.1 | 737.1 | 192.4 |
| PPNR ${ }^{5}$ | 44.5 | 53.9 | 349.9 | 308.1 | 497.8 | 318.6 | 53.9 |
| PPNR ${ }^{5}$, Adjusted | 64.4 | 64.0 | 421.7 | 320.1 | 296.6 | 338.5 | 64.0 |
| Provision for Credit Losses | 19.0 | 19.0 | 258.0 | (30.0) | 66.0 | 72.0 | 19.0 |
| Income Tax Expenses | 5.3 | 8.8 | 25.7 | 84.1 | 99.3 | 57.5 | 8.8 |
| Tax Impact of Adjustments Above | 4.6 | 2.3 | 15.6 | 2.7 | (45.4) | 4.6 | 2.3 |
| Income Tax Expenses, Adjusted | 9.9 | 11.1 | 41.3 | 86.8 | 53.9 | 62.1 | 11.1 |
| Net Income | 20.2 | 26.1 | 66.3 | 253.9 | 332.5 | 189.1 | 26.1 |
| Net Income, Adjusted | 35.4 | 33.9 | 122.4 | 263.2 | 176.8 | 204.4 | 33.9 |
| Preferred Stock Dividends | 4.3 | 4.3 | 9.8 | 18.7 | 17.3 | 17.3 | 4.3 |
| Net Income to Common | 15.8 | 21.8 | 56.5 | 235.2 | 315.2 | 171.9 | 21.8 |
| Net Income to Common, Adjusted | 31.1 | 29.6 | 112.7 | 244.5 | 159.5 | 187.1 | 29.6 |
| Average Assets | \$29,732.0 | \$29,250.5 | \$37,516.2 | \$38,140.3 | \$32,049.8 | \$29,537.3 | \$29,250.5 |
| Return on Average Assets | 0.27\% | 0.36\% | 0.18\% | 0.67\% | 1.04\% | 0.64\% | 0.36\% |
| Return on Average Assets, Adjusted | 0.47\% | 0.47\% | 0.33\% | 0.69\% | 0.55\% | 0.69\% | 0.47\% |
| PPNR ${ }^{5}$ / Average Assets | 0.59\% | 0.74\% | 0.93\% | 0.81\% | 1.55\% | 1.08\% | 0.74\% |
| PPNR ${ }^{5}$, Adjusted / Average Assets | 0.86\% | 0.88\% | 1.12\% | 0.84\% | 0.93\% | 1.15\% | 0.88\% |
| Average Common Equity | \$2,794.6 | \$2,896.3 | \$2,686.7 | \$2,815.7 | \$2,783.3 | \$2,795.0 | \$2,896.3 |
| Return on Average Common Equity | 2.25\% | 3.03\% | 2.10\% | 8.35\% | 11.33\% | 6.15\% | 3.03\% |
| Return on Average Common Equity, Adjusted | 4.41\% | 4.11\% | 4.19\% | 8.68\% | 5.73\% | 6.70\% | 4.11\% |
| Diluted Common Shares | 48,097,517 | 47,711,192 | 50,582,979 | 51,140,974 | 51,046,742 | 48,610,206 | 47,711,192 |
| Earnings per Share | \$0.33 | \$0.46 | \$1.12 | \$4.60 | \$6.18 | \$3.54 | \$0.46 |
| Earnings per Share, Adjusted | \$0.65 | \$0.62 | \$2.23 | \$4.78 | \$3.13 | \$3.85 | \$0.62 |

